

Lx LseMod vs. Competition

Feature	Range of Service		Notes
	Lx LseMod	Comp.	
General			
Any Office version with any Lx LseMod product	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Many limited to Office 2003 or older
Can be used on a MAC	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Many are PC only
Email built into every program; sends formatted report automatically	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Email often optional or external and difficult to use
Comprehensive – Tenant Rep, Industrial, Retail, Landlord, Corporate	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Most limited to Tenant Rep
Training included in base price	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Expensive extra fee
Use on a plane/ offline capability	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Web only versions can not be used offline
Flexible, configurable	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Program is not customizable by user
Advanced multi-sheet design	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Many Excel based tools are a single sheet
Unlimited rows for user defined notes	<input checked="" type="checkbox"/>	<input type="checkbox"/>	
Partial months with \$/sf annualized	<input checked="" type="checkbox"/>	<input type="checkbox"/>	
Supports multiple phase-ins and blend and extends	<input checked="" type="checkbox"/>	<input type="checkbox"/>	
Security deposit burn down capability	<input checked="" type="checkbox"/>	<input type="checkbox"/>	
Project start does not have to be beginning of lease	<input checked="" type="checkbox"/>	<input type="checkbox"/>	
Cash Flow			
Advanced Goal Seek	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Basic Excel Standard Goal Seek at best
Beginning of month, end of month or quarterly cost calculation	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Limited or no partial year calculations
Rent entered as per year or per month	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Typically annual only
Can vary space leased for reporting over term or \$/sqft	<input checked="" type="checkbox"/>	<input type="checkbox"/>	
Comprehensive – 15 fields of key inputs with flexibility	<input checked="" type="checkbox"/>	<input type="checkbox"/>	8 or fewer inputs fields with no flexibility
Instant analysis – enter only 3 fields and get complete analysis	<input checked="" type="checkbox"/>	<input type="checkbox"/>	
Instant, basic or advanced analysis options	<input checked="" type="checkbox"/>	<input type="checkbox"/>	One method for data entry
Reporting			
Adding one or more pictures is point and click – self adjusts to fit	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Only one picture, unable to move or resize if picture is not a perfect fit
Can include pictures, logos, floor-plans, any image point and click	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Limited images allowed
Include floor plans	<input checked="" type="checkbox"/>	<input type="checkbox"/>	
Flexible report configuration allows adjusting/hiding of rows and columns and adding colors, highlighting, text styles, etc...	<input checked="" type="checkbox"/>	<input type="checkbox"/>	“Fixed” report styles and formatting
Four different formats for reporting costs	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Just \$/sf annually
Show/Hide NER, NPV, NOI	<input checked="" type="checkbox"/>	<input type="checkbox"/>	

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Scenarios/Comparison			
Unlimited properties can be compared	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Limited to no more than 8
Comparison files linked in real time	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Requires save, open, recompile and then close to update even one field!
Compare over 700 variables side by side	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Limited variables can be compared; not always reconfigurable by user
Multi-property scenarios with different start dates	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Limited or no ability to do multi-property scenarios
Compare blend extend and weighted average	<input checked="" type="checkbox"/>	<input type="checkbox"/>	
Include user defined fields and calculations	<input checked="" type="checkbox"/>	<input type="checkbox"/>	
Include partial rent	<input checked="" type="checkbox"/>	<input type="checkbox"/>	No partial rent capability
International			
Fully integrated internationalization of currency and measurement	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Limited or no currencies available
Exchange rate conversions in any currency and measurement	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Limited or no currencies available
Measurements in square feet, square meters, tsubos, pyungs	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Typically just square feet
Reports converted into any two currencies	<input checked="" type="checkbox"/>	<input type="checkbox"/>	
Define own currencies	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Limited or no currencies available

Feature	Range of Service		Competitors Comparable Products
	LseMod Corporate	Comp.	
P&L, EBITDA and before/after tax P&L and cash flow analysis	<input checked="" type="checkbox"/>	<input type="checkbox"/>	
GAAP Rent, Straight Line Rent and rent override	<input checked="" type="checkbox"/>	<input type="checkbox"/>	
GAAP accounting for construction, TI\$, LL inducements, mid-term TI\$, restoration	<input checked="" type="checkbox"/>	<input type="checkbox"/>	
GAAP sublease accounting	<input checked="" type="checkbox"/>	<input type="checkbox"/>	
GAAP accounting user definable fields	<input checked="" type="checkbox"/>	<input type="checkbox"/>	
Costs as capital or expense	<input checked="" type="checkbox"/>	<input type="checkbox"/>	
Depreciation carryover and write-offs	<input checked="" type="checkbox"/>	<input type="checkbox"/>	
Project budget	<input checked="" type="checkbox"/>	<input type="checkbox"/>	
Capital vs. Operating Lease Test	<input checked="" type="checkbox"/>	<input type="checkbox"/>	
Reporting on cost allocation to SBUs based on sqft or head count	<input checked="" type="checkbox"/>	<input type="checkbox"/>	
User definable depreciation schedule	<input checked="" type="checkbox"/>	<input type="checkbox"/>	
CPA resource dedicated to GAAP compliance in software	<input checked="" type="checkbox"/>	<input type="checkbox"/>	